FY26 Grantee Training

November 6, 2025

THE WASHINGTON HOME
A Charitable Foundation

thewashingtonhome.org
info@thewashingtonhome.org

Grantee Training

THE WASHINGTON HOME
A Charitable Foundation

Agenda

- Welcome & Introductions
- Review Open Call RFP Process
- RFP Timeline
- Sample Proposal
- Break
- Capacity Partners Introduction
- RFP Planning Meetings & Next Steps
- Questions & Answers

Our Team

Crystal Carr Townsend, MPA

CHIEF EXECUTIVE OFFICER

ctownsend@thewashingtonhome.org
202.895.0105
TheWashingtonHome.org

Tiffany Oscar, MPA, LICSW

PROGRAM DIRECTOR

toscar@thewashingtonhome.org
202.966.3720
TheWashingtonHome.org

Patricia Ndimantang, MPP

PROGRAM ASSOCIATE

pndimantang@thewashingtonhome.org
202.895.0176
TheWashingtonHome.org

If you would like us to feature your news and events in our monthly newsletter, send an email to
Pndimantang@thewashingtonhome.org

THE WASHINGTON HOME
A Charitable Foundation

Our History

Since 1888, The Washington Home (TWH) has been supporting the most vulnerable in the Washington community.

Until recently, TWH provided long-term care to residents of its nursing home facility in upper Northwest Washington, D.C. and hospice care to patients in their own homes, and through the in-patient hospice wing of the nursing home.

In 2020, the TWH Board of Directors repositioned the organization to fund entities that improve the quality of life for older adults and/or terminally ill residents in the Washington, D.C. metropolitan area.

THE WASHINGTON HOME
A Charitable Foundation

Our Commitment

Mission

Our mission is to fund entities that create and deliver **innovative**, **compassionate** and **well-managed programs** to improve the quality of life for older adults and/or terminally ill residents in the Washington, D.C. metropolitan area.

Investment

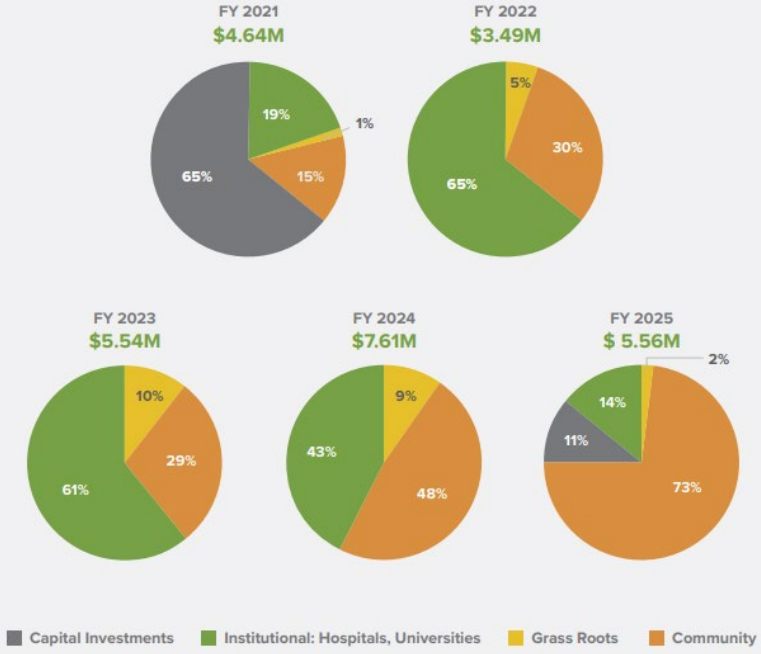
Over the past four years (July 2020 - June 2025) The Washington Home has **provided nearly $27M in funding** to local Washington, D.C. organizations that provide care and services supporting the TWH's mission.

THE WASHINGTON HOME
A Charitable Foundation

Annual Investment

The Washington Home utilizes multiple data sources to gain deeper insights into the types of organizations being funded. We look at where investments are being made, and which services are being supported to better assess the impact on our older adult community.

Since becoming a foundation five years ago, The Washington Home has granted more than $26.8M to support the DC older adult community.



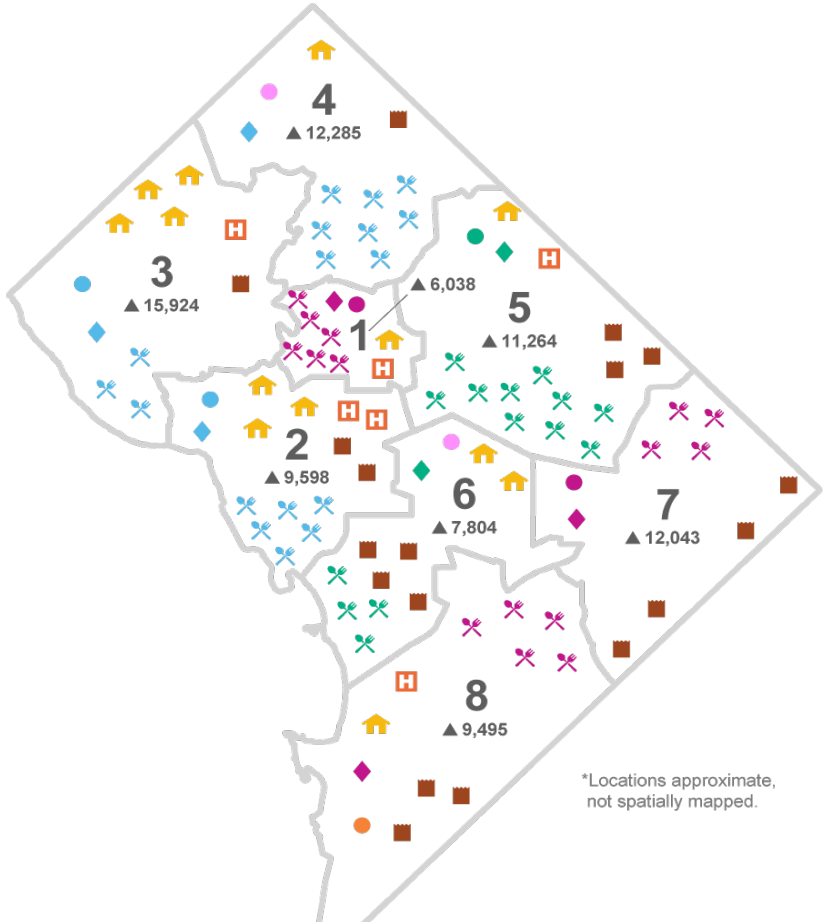
THE WASHINGTON HOME
A Charitable Foundation

DC Older Adult Services Landscape

By Ward

- DACL Lead Agency Sites:
  - East River Family Strengthening Collaborative (ERFSC)
    - Senior Wellness Center
    - Dining Sites
  - Iona Senior Services (ISS)
    - Senior Wellness Center
    - Dining Sites
  - Seabury Resources for Aging (SRA)
    - Senior Wellness Center
    - Dining Sites

- Senior Wellness Centers
  - Howard — Hattie Holmes / Hayes
  - Far Southeast Family Strengthening Collaborative (FSFSC)
- DC Older Adult Population
- DC Villages
- Hospitals
- CAFB Senior Brown Bag Sites



*Locations approximate, not spatially mapped.

THE WASHINGTON HOME
A Charitable Foundation

FY26 Open Call Collaborative Proposal Process

AREAS OF
FOCUS

THE WASHINGTON HOME
A Charitable Foundation

Funding Priorities

We invest in local, community efforts to address social isolation, caregiver relief, food insecurity, and specialized health care for older adults and the critically ill.

- Critically Ill – Caregiver Relief & Hospice
- Critically Ill – Healthcare Workforce Pipeline
- Healthy Food Access
- Social Isolation & Healthcare Access

Building Upon Success and Our Learnings

In FY26, we will be transitioning to a collaborative grant submission process for all RFPs:

- **Improve efficiencies through collaboration, aligned investments, and reducing duplication of services** (e.g., connecting affordable housing with senior wellness centers and villages, shared administrative supports, leveraging transportation resources, etc.).
- **Encourage innovation and collaboration with cross –sector partnerships and pilot innovation** (e.g., medical day programs and health centers to improve continuity of care, food credit programs, connecting educational sector with employers, etc.).
- **Engage the community in developing solutions that reflect the local economic, social, and environmental conditions** (e.g., Lead agencies, DCVC, Longterm Care Coalition, CAFB, TWH team, etc. will convene partners to map and align assets and create systems and/or place-based solutions that address community needs).
- **Better align goals, metrics, and reporting with TWH's vision demonstrating impact and identifying potential service gaps**.
- **Streamline our grant investment process from over 60 proposals to less than 20 annually focused on our priority areas, goals, and metrics**.

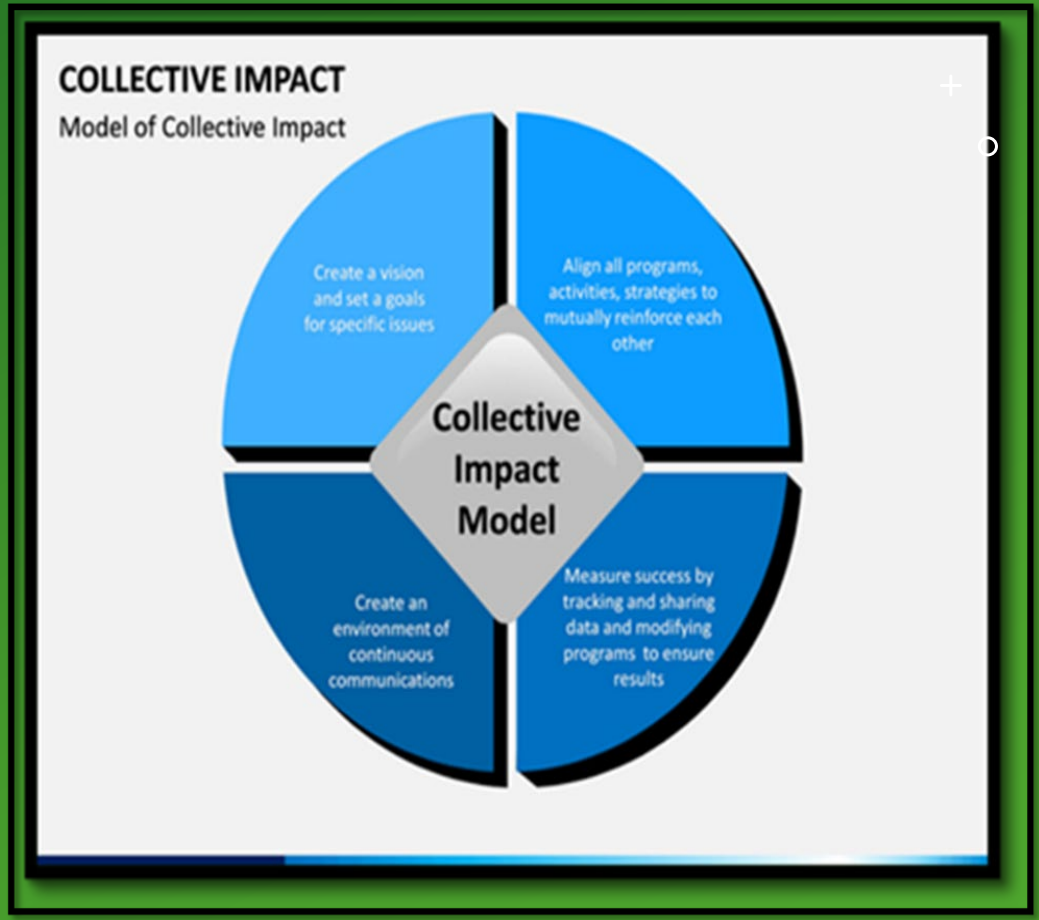
FY26 Proposed Investment Strategies: #13-15 Proposals

1) Ward Community-Based Proposals to address healthcare access and social isolation priorities (1 proposal/Ward):

***Ward 1**
***Ward 2**
***Ward 3**
***Ward 4**
***Ward 5**
***Ward 6**
***Ward 7**
*** Ward 8**

2) Older Adult Collaborative Systemic Proposals to address all priorities areas:

***Healthy Food Access**
***Hospice Care**
***DC Village Collaboration**
***Healthcare Workforce**
***Burial Plots**



Budgets

Proposals	Amount
Ward 1	$433,333.00
Ward 2	$233,333.00
Ward 3	$233,333.00
Ward 4	$233,333.00
Ward 5	$433,333.00
Ward 6	$433,333.00
Ward 7	$500,000.00
Ward 8	$500,000.00
Heathy Food Access	$600,000.00
Healthcare Workforce	$325,000.00

***In recognition of the time and effort dedicated to the proposal preparation process, The Washington Home will extend a modest financial honorarium to an organization included in one of the submitted proposals.**

TIMELINE

TIMELINE	RFP
October 3rd	DC Village Collaborative & Villages Retreat
October 6-10	Host Kickoff Strategic Planning Meetings for 8 Wards, Healthy Food Access, and Workforce Collaborative Proposals
November 6th	In-Person Grantee Training w/Facilitator
November 7th	Launch RFPs
November 12-14	Virtual Planning Meeting #1 for Wards 2, 3, 4, and Healthcare Workforce
November 17-21	Virtual Planning Meeting #1 for Wards 1, 5, 6, 7, 8 and Healthy Food Access
December 1-5	Virtual Planning Meeting #2 for Wards 1, 5, 6, 7, 8 and Healthy Food Access
December 8-11	Virtual Planning Meeting #2 for Wards 2, 3, 4, and Healthcare Workforce
December 17th	Proposal Concept Meeting
January 9th	RFP deadline and review
February 3rd	CEC Approves FY26 RFPS
March 4th	Board Approves FY26 RFPs
April	Award RFPs
May	Press Release & Launch Projects

Potential Collaborative Partners

Wards

1. Bread for the City
2. Christ House
3. Community of Hope
4. Iona Senior Services
5. Joseph's House
6. Seabury Resources for Aging
7. Wild Tech
8. Vida Senior Centers
9. Plants and Blooms Reimagined
10. East River Family Strengthening Collaborative
11. Rebuilding Together
12. Unity Healthcare
13. So Others Might Eat (SOME)
14. Howard University
15. Sibley Hospital
16. Georgetown University
17. George Washington University
18. MedStar Health
19. Prevention of Blindness Society
20. Far Southeast Family Strengthening Collaborative
21. Genevieve N. Johnson Senior Day Center

Healthy Food Access

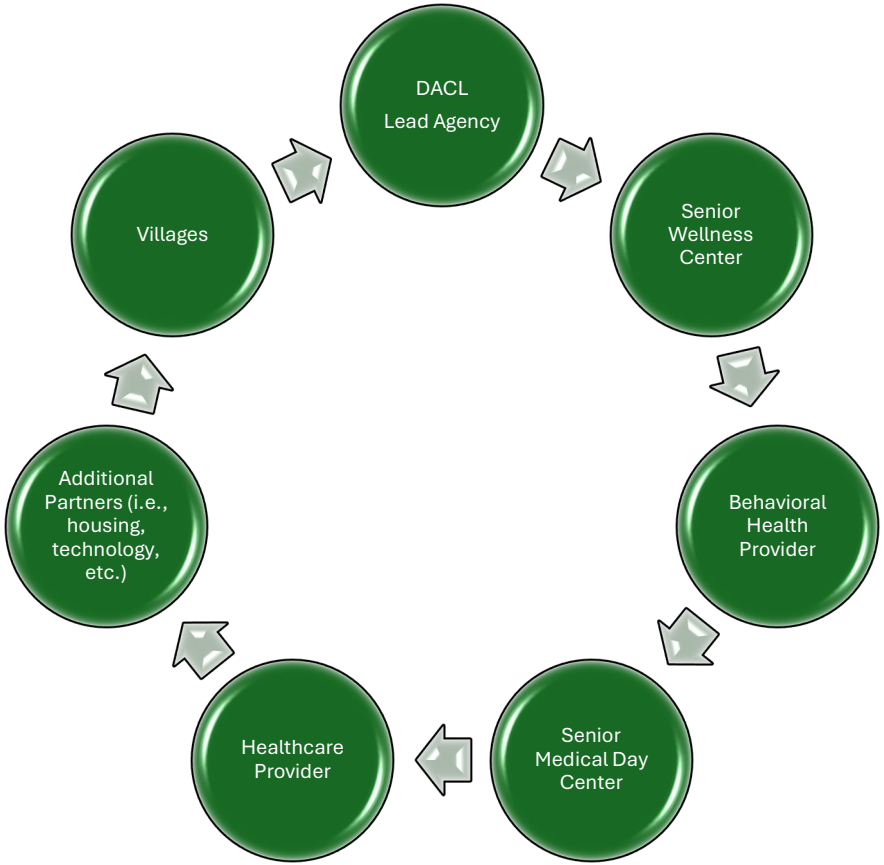
1. Food and Friends
2. Capital Area Food Bank
3. DC Central Kitchen
4. We are Family Senior Outreach Network
5. Miriam's Kitchen
6. Martha's Table
7. FreshFarm
8. DC Greens
9. Bread for the City
10. Food for All
11. Goods for Good

Healthcare Workforce

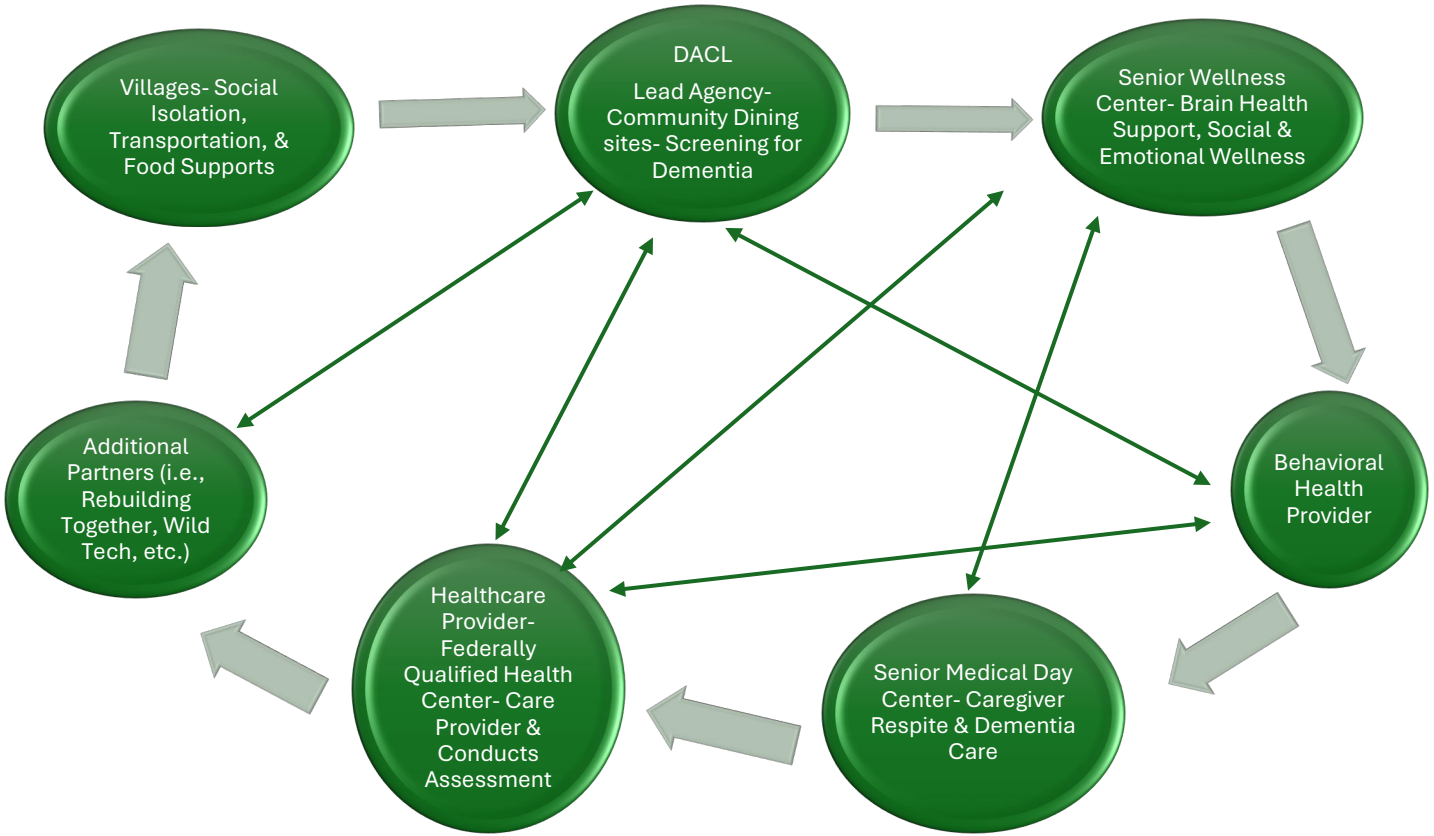
1. Home Care Partners
2. DC Coalition on Longterm Care Coalition
3. Sibley Hospital
4. Georgetown University
5. George Washington University
6. Catholic University
7. Trinity College
8. Howard University
9. MedStar Health
10. HealthWrite Training Center
11. Carlos Rosario Public Charter School
12. Academy of Hope Adult Public Charter School
13. Accessibility Excellence Academy
14. Allied Health & Technology Institute
15. University District of Columbia
16. Summa Prime School of Healthcare
17. Time for Change
18. Calvin Coolidge Health School DCPS
19. Black Women Thriving East of the River
20. Montgomery College –Community Colleges

Ward Based Proposals to Address Healthcare Access and Social Isolation

Ward Strategies



A Ward Proposal Example of Coordinated Collaboration for Memory Screening, Assessment, & Connection to Services



Potential Ward Level Partners								
	Ward 1	Ward 2	Ward 3	Ward 4	Ward 5	Ward 6	Ward 7	Ward 8
DACL Lead Agency	East River Family Strengthening Collaborative, Inc.	Iona Senior Services	Iona Senior Services	Iona Senior Services	Seabury Resources for Aging	Seabury Resources for Aging	East River Family Strengthening Collaborative, Inc.	East River Family Strengthening Collaborative, Inc.
Senior Wellness Center	ERFSC (Bernice Fonteneau SWC)	ISS (Around Town Satellite Wellness Programs)	ISS (Around Town Satellite Wellness Programs)	Howard University (Hattie Holmes SWC)	SRA (Model Cities SWC)	Howard University (Hayes SWC)	ERFSC (Washington SWC)	Far Southeast Family Strengthening Collaborative (Congress Heights SWC)
Senior Center	Vida Senior Centers			Vida Senior Centers				
Senior Center				SOME, Inc.				SOME, Inc.
Senior Center - Medical Day/ Memory Care				Zion Baptist -GNJ				ISS Washington Home Center
(FQHC) Healthcare and Dental Care	Unity Health Care, Inc.	Unity Health Care, Inc.	Unity Health Care, Inc.	Unity Health Care, Inc.	Unity Health Care, Inc.	Unity Health Care, Inc.	Unity Health Care, Inc.	Unity Health Care, Inc.
(FQHC) Healthcare and Dental Care	Community of Hope, Inc.	Community of Hope, Inc.	Community of Hope, Inc.	Community of Hope, Inc.	Community of Hope, Inc.	Community of Hope, Inc.	Community of Hope, Inc.	Community of Hope, Inc.
(FQHC)Healthcare	Whitman Walker Clinic	Whitman Walker Clinic	Whitman Walker Clinic	Whitman Walker Clinic	Whitman Walker Clinic	Whitman Walker Clinic	Whitman Walker Clinic	Whitman Walker Clinic
Hospital Healthcare Access	Howard	GWU & Medstar Georgetown	Sibley		Medstar Washington Hospital Center			GWU-Cedar Hill
Healthcare Vision Care					Prevention of Blindness Society of Metropolitan Washington		Prevention of Blindness Society of Metropolitan Washington	Prevention of Blindness Society of Metropolitan Washington
Support Services (Mental Health/Wellbeing)	Wendt Center	Wendt Center	Wendt Center	Wendt Center	Wendt Center	Wendt Center	Wendt Center	Wendt Center
Support Services (Mental Health/Wellbeing)	HelpAge USA	HelpAge USA	HelpAge USA	HelpAge USA	HelpAge USA	HelpAge USA	HelpAge USA	HelpAge USA
Support Services	The Wilderness Technology Alliance	The Wilderness Technology Alliance	The Wilderness Technology Alliance	The Wilderness Technology Alliance	The Wilderness Technology Alliance	The Wilderness Technology Alliance	The Wilderness Technology Alliance	The Wilderness Technology Alliance
Housing Support Services				Rebuilding Together DCA	Rebuilding Together DCA		Rebuilding Together DCA	Rebuilding Together DCA
Support Services		Plants and Blooms ReImagined		Plants and Blooms ReImagined	Plants and Blooms ReImagined	Plants and Blooms ReImagined		Plants and Blooms ReImagined
Senior Villages	Mt. Pleasant Village	Dupont Circle Village, Foggy Bottom West End Village, & Georgetown Village	Cleveland & Woodley Park Village, Glover Park Village, Palisades Village, & Northwest Neighbors Village	East Rock Creek Village	Greater Brookland In generational Village & Incubator - Faith North Michigan Park Village	Capital Hill Village & Waterfront Village	Capital Hill Village & Incubators: Pennslyvannia Baptist, & Nehemiah Intergenerational Village	Kingdom Care Senior Village

Key Elements for Ward Proposals

- Caregiver Support & Respite
- Case Management, Interagency Referral, & Resource Navigation
- Social Connection & Wellness Programs -Technology, Villages, Home Visiting, Fitness, Social Activities, Health Education, Support Services, etc.
- Healthcare Access – Primary Care, Vision, Dental, Behavioral Health, Cognitive Health Education, Memory Screening/Assessments, Senior Wellness Centers, etc.
- Data Collection to measure older adults served by Ward for each of the goals

I. Critically Ill- Healthcare Access

Serving #3,000

Goal

Increase access to health services for 3,000 older adult residents.

Key Indicator:

Improve access to memory screening, vision and dental support, behavioral health, and chronic disease management reaching at least 3,000 residents.

I. Social Isolation Prevention

Serving #15,500

Goal

Reduce social isolation and unmet care needs among older adults in Washington, D.C. reaching at least 12,000 DC older adults experiencing loneliness, with social and wellness programs and provide caregiver support services to 3,500, (25%) of the 14,000 family caregivers.

Key Indicators:

Increase caregiver support services for 3,500 (25%) of the 14,000 family caregivers.

Engage 12,000 DC older adults, #62,160 (74%) older adults are aging solo, in social connection and wellness programs.

I. Social Isolation Prevention

Serving #1,000

Goal

Improve access to cognitive health education and increase memory assessment screenings to 1,000 residents aged 45+

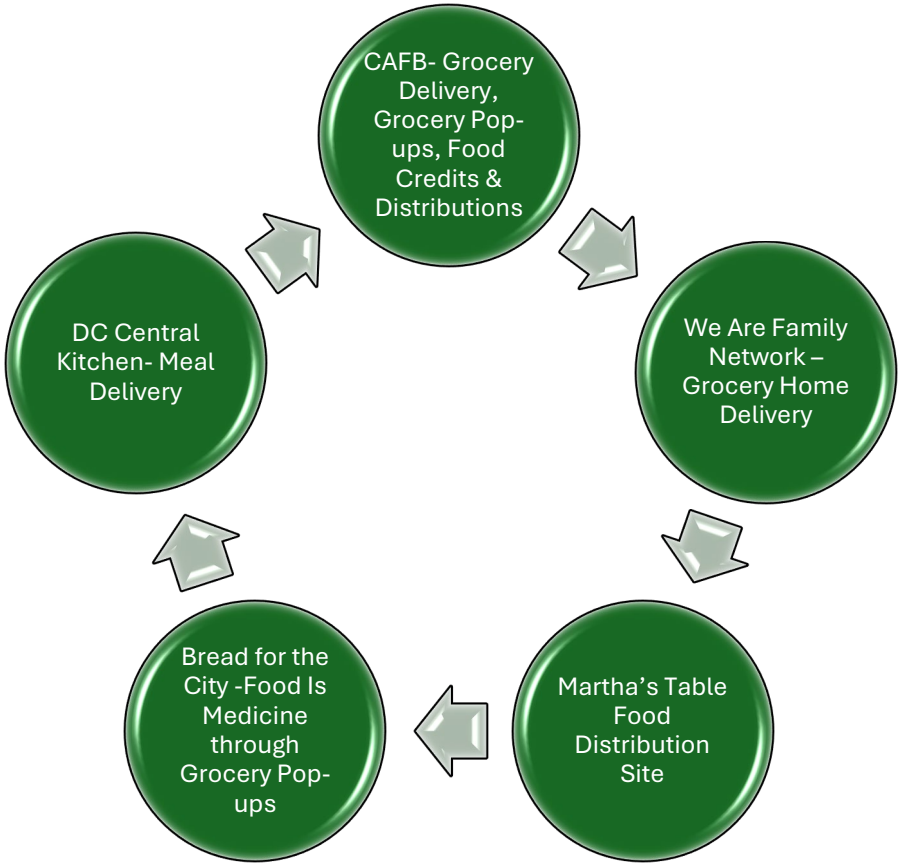
Key Indicator:

Provide memory assessment screenings and cognitive health education to at least 1,000 residents aged 45+

Healthy Food Access for Older Adults

Healthy Food Access Plan Strategies

Example Healthy Food Access Plan Expanding the CAFB Pilot that Allows the Purchase of Healthy Foods for Distribution



Key Elements for Healthy Food Access Plan

Create healthy food access plan to serve 7,500 older adults with multiple partners.

Healthy Food Access Strategies to meet resident needs (i.e., home delivered meals, grocery delivery, food distribution sites, food is medicine, etc.).

Expand CAFB Food Credit Pilot to have all partners currently purchasing food from CAFB transition to a food credit model.

Case Management, Interagency Referrals & Resource Navigation.

Coordinated data collection amongst partners by Ward showing how many older adults served and by what strategy.

I. Healthy Food Access

Serving #7,500

Goal

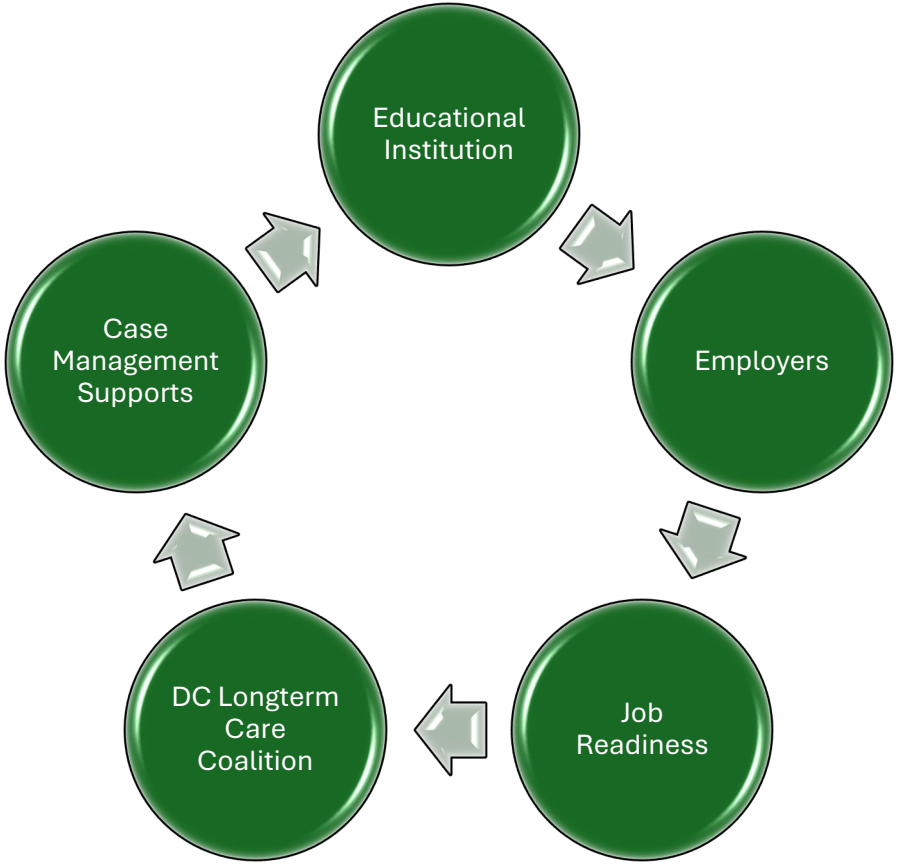
Improve healthy food access for older adults in Washington, D.C. by 50% -reaching at least 7,500 of the 15,179 estimated food insecure older adult residents.

Key Indicator:

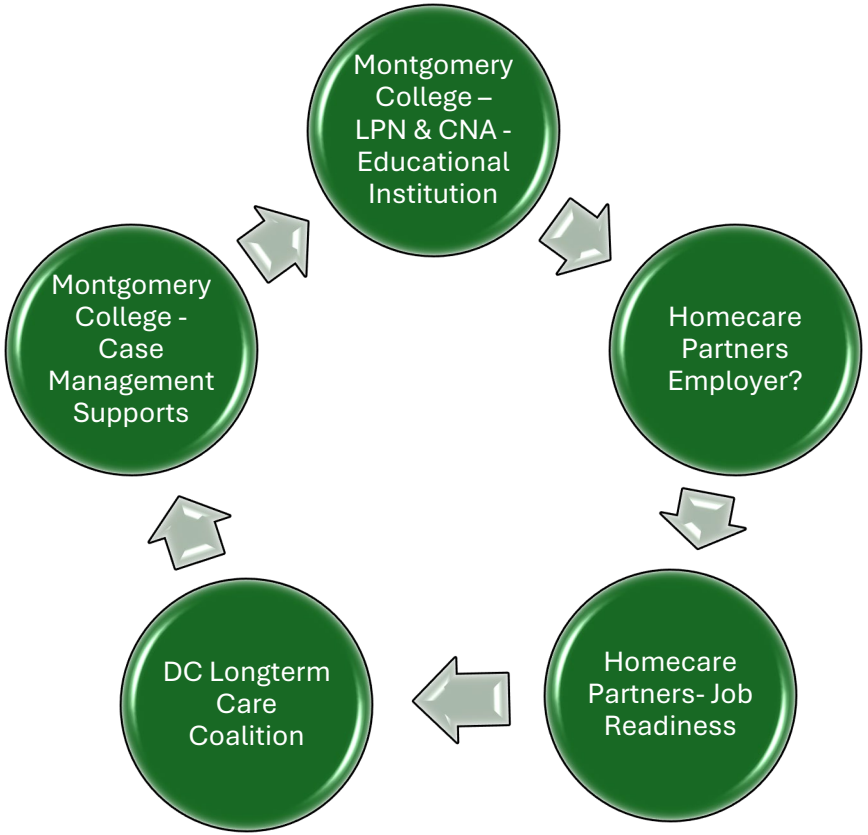
7,500 older adults have access to healthy foods through grocery deliveries, food distribution sites, home-delivered or community meals, and prescription food programs.

Healthcare Workforce Pipeline to Serve Older Adults

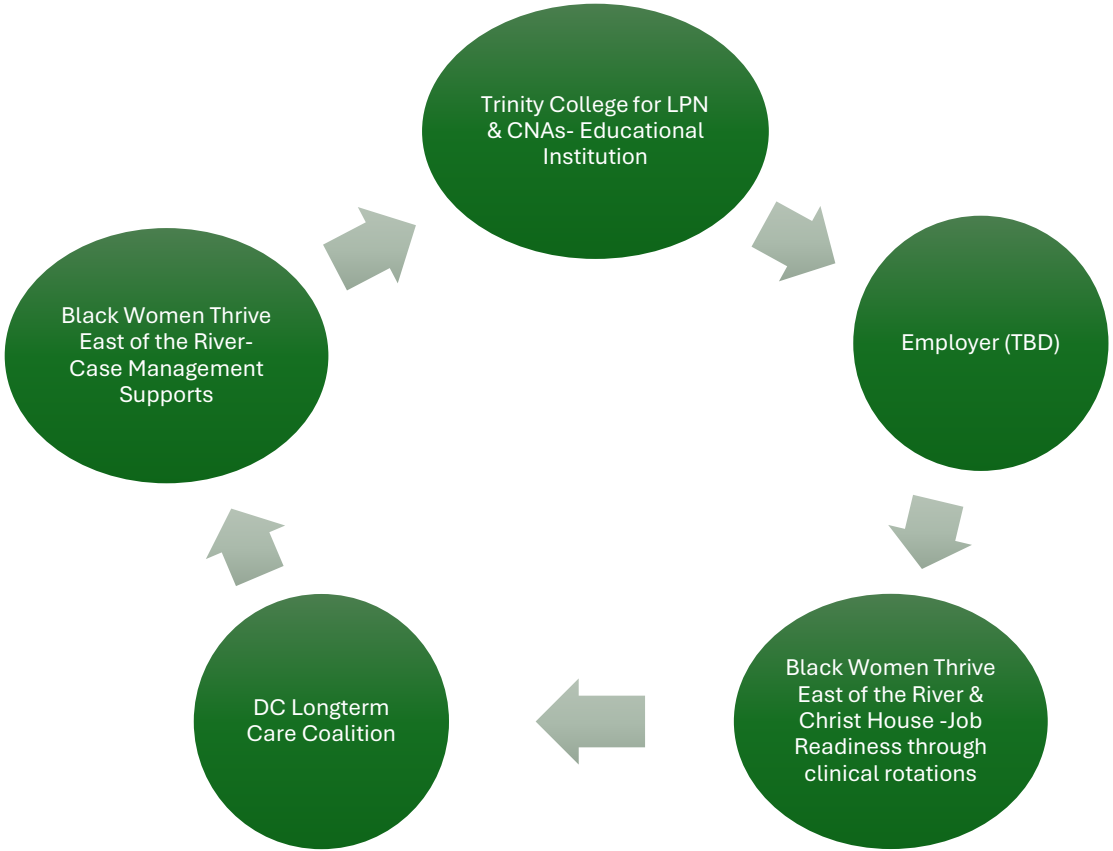
Healthcare Workforce Strategies



Potential Example of a Healthcare Workforce Strategy for LPNs and CNAs



Example of Scaling the Black Women Thrive East of the River -Healthcare Workforce Strategy



Key Elements for HealthCare Workforce Pipeline

Create healthcare workforce pipeline to train 1,000 (#250 annually) healthcare workers (i.e., CNAs, Home Health Aides, MAs, etc.) by 2030 and retain750 in the healthcare workforce by 2030.

Collaboration amongst employer partners and education institutions to support scholarships/life stipends, paid internships, job readiness/training, & paid certifications.

Case management, interagency referrals & resource navigation to support residents entering the healthcare workforce.

Continue support for the DC Longterm Care Coalition Advocacy (i.e., reduce barriers to entry and certification, ongoing training, improve workforce environment, etc.)

Coordinated date collection amongst partners by Ward showing how many healthcare workers trained and employed.

I. Critically Ill- Healthcare Workforce

Serving #1,000

Goal

Increase the number of trained and employed direct care workers in Washington, DC by at least 1,000 by the year 2030 (250/yr), to meet the projected needs of the growing older adult population. *Direct care workers are defined as Home Health Aides, CNAs, MAs, Nurses, etc.

Key Indicators:

Net increase of 1,000 direct care workers by 2030.

Train and certify at least 250 new workers annually.

Achieve a minimum 187/250 (75%) retention rate for new direct care workers annually in DC.

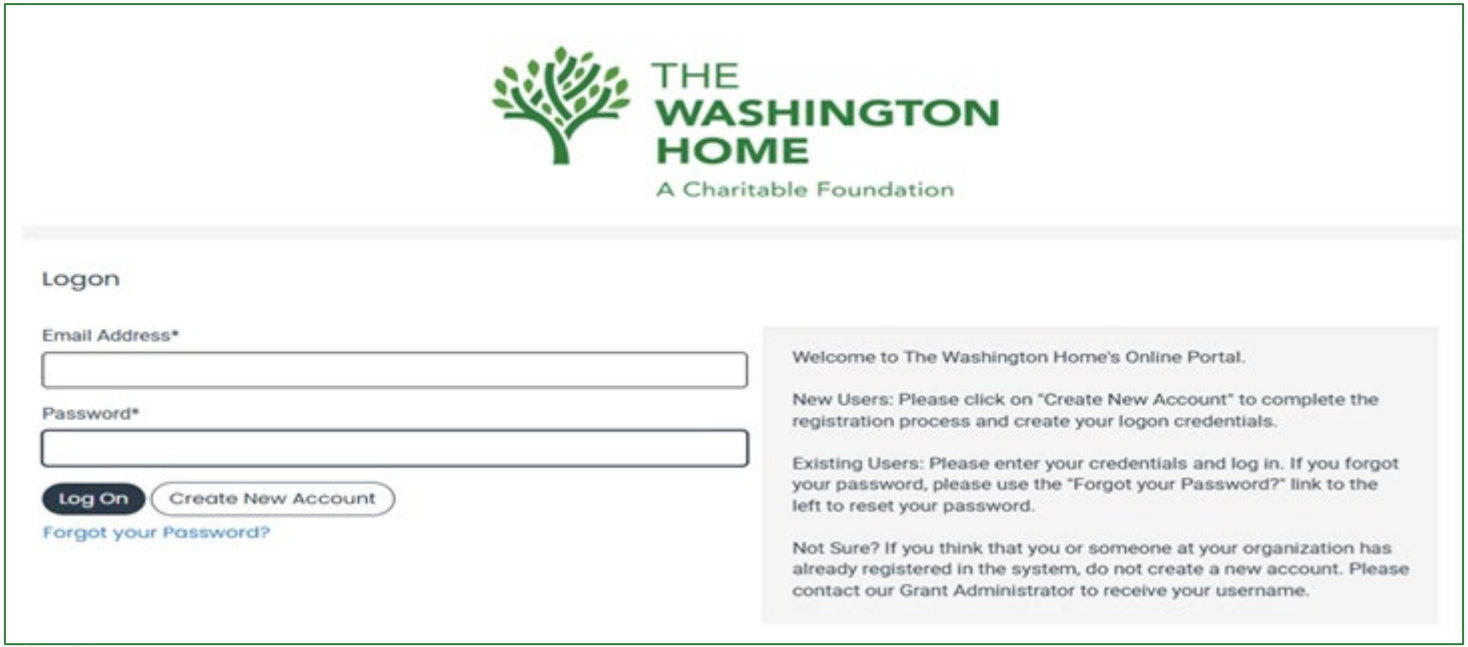
RFP Evaluation Metrics

Proposals	Mission & Goals	Impact & Collaboration	Program Design	Budget
	Aligns with The Washington Home's mission and strategic goals for improving the health, well-being, and quality of life of older adults. (1-5 points)	The proposal demonstrates innovative and integrated approaches that engage all required partners to address the holistic needs of older adults (e.g., primary care, vision, dental, behavioral health, cognitive health, and healthy food access). Approaches reflect strong cross-sector collaboration and continuity of care, resulting in measurable improvements in health outcomes and enhanced coordination across service systems (1-5 points)	The proposal incorporates key elements and strategies to improve efficiency and expand services through interagency referrals, resource navigation, and coordinated data collection. Proposal also includes a detailed and feasible implementation plan for the proposed project or program. (1-5 points)	The proposal demonstrates the development of a sustainable and scalable model that is financially viable, adaptable across settings, and designed to achieve lasting community impact. (1-5 points)
Ward	B1, B1a, B2, B2a, B2b, B3, B3a,	A1, A2, A3, A4, A5, A6, A7,A8 A9 A10,	A11, A12, A13, A14,	C1, C2, C3, C4,
Healthy Food Access	B1, B1a, B1b, B2,	A1,A2, A3, A4, A5, A6, A7,	A8, A9, A10, A11, A12,	C1, C2, C3, C4,
Healthcare Workforce	B1, B1a, B1b, B2, B2a,	A1, A2, A3, A4, A5, A6, A7,	A8. A9, A10, A11, A12	C1, C2, C3, C4,

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

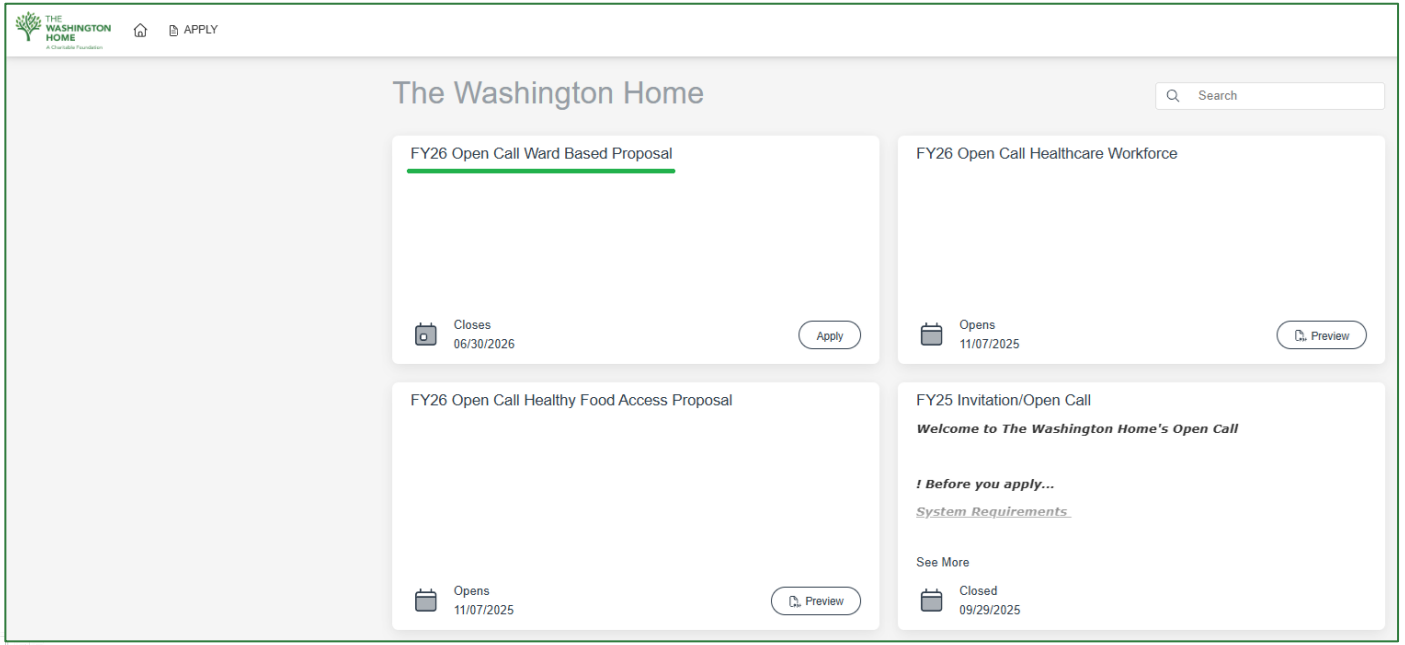
Login/Create an account



THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

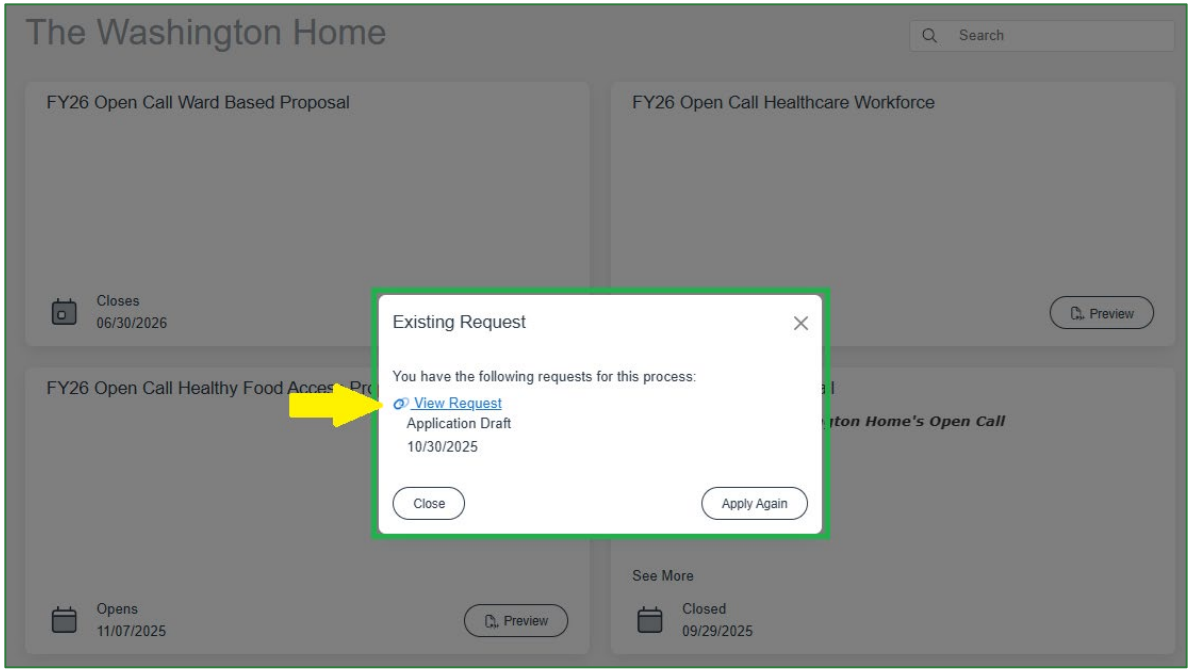
FY26 Applications



THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

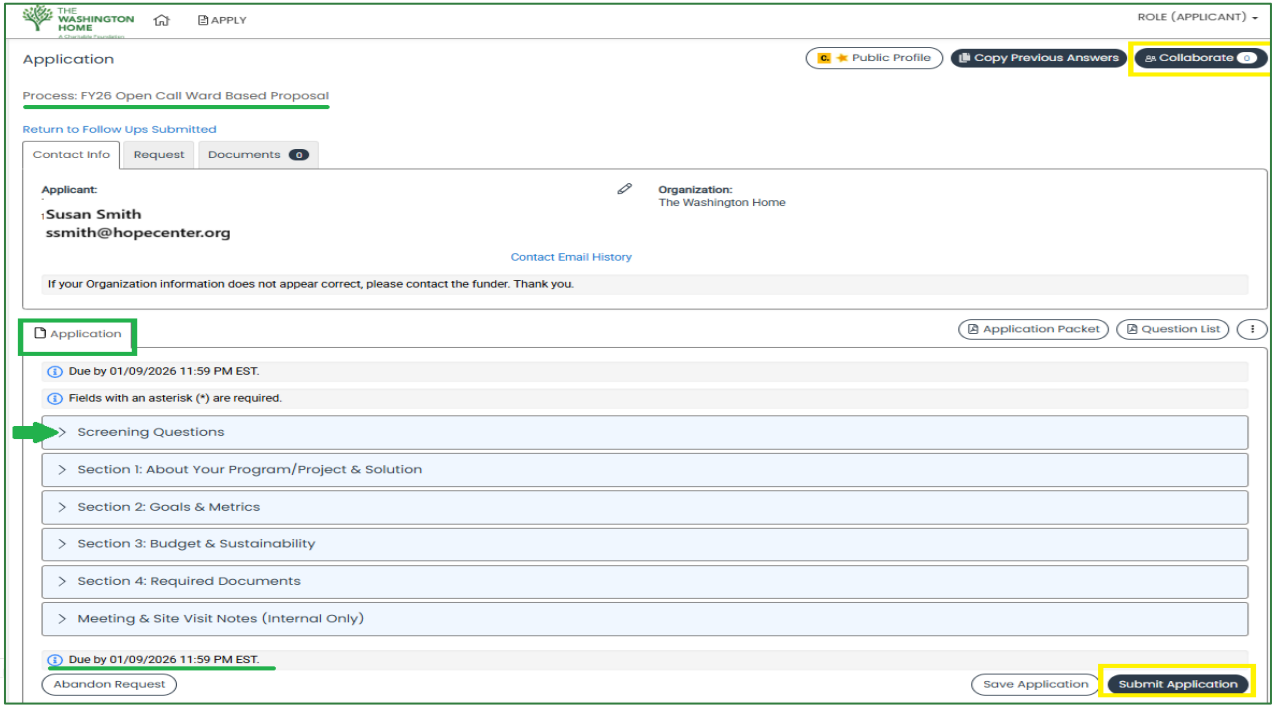
Duplicate Application Notice



THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

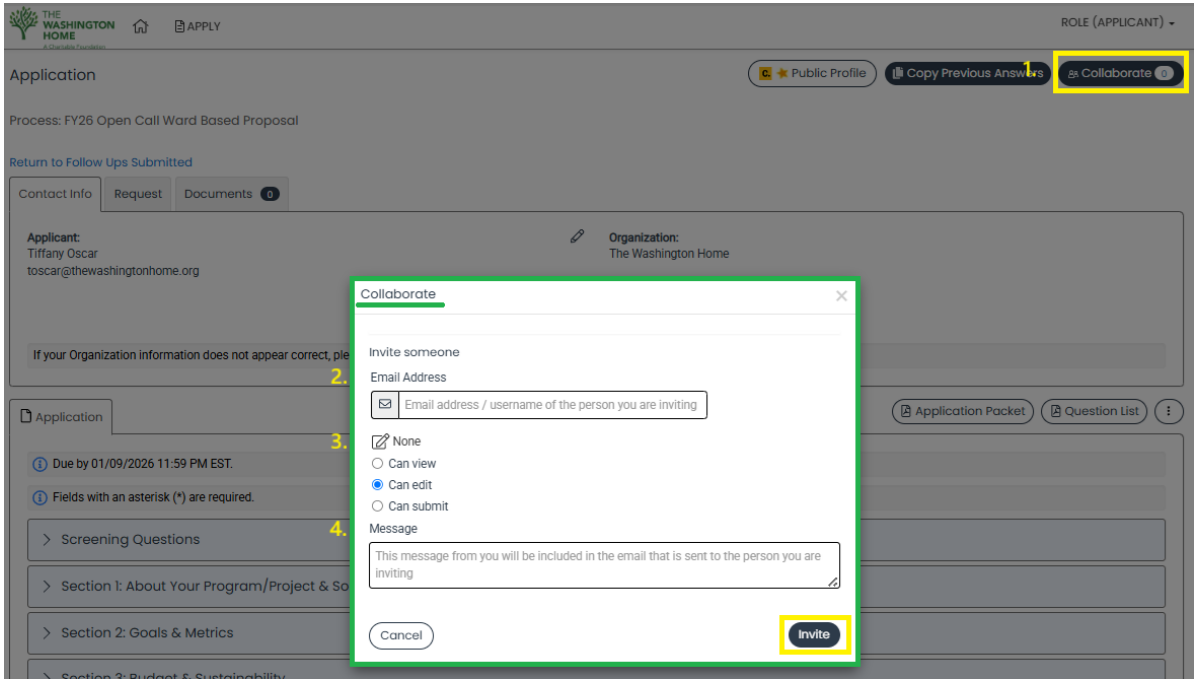
Application Overview



THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

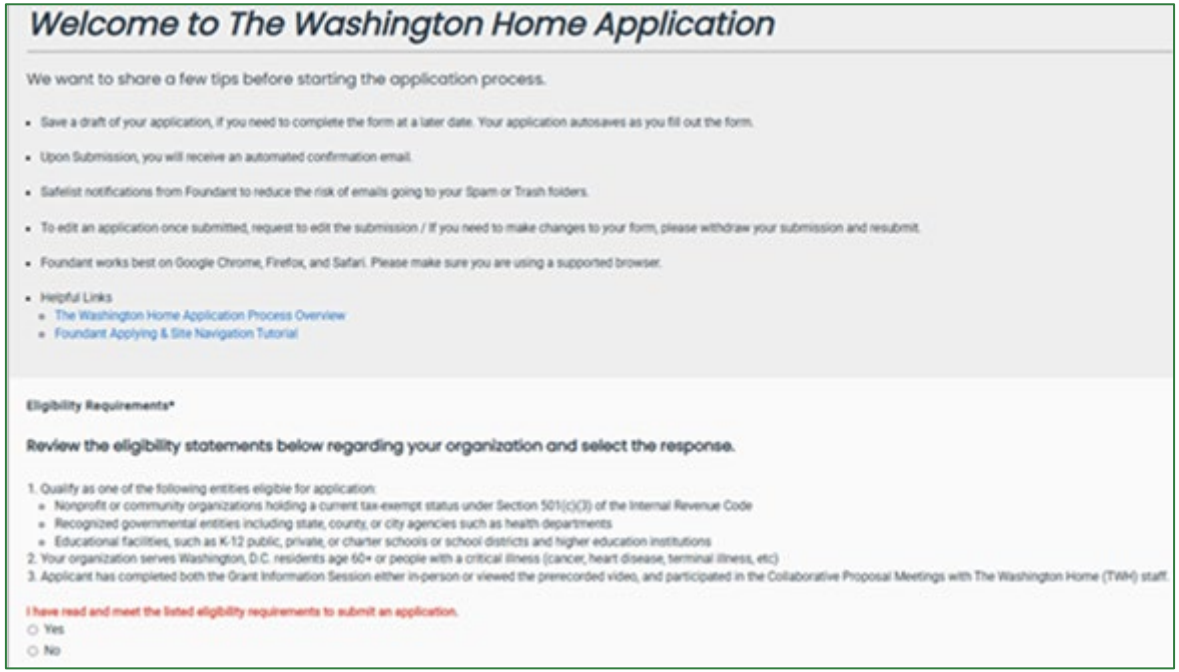
Collaboration Button



https://support.foundant.com/hc/en-us/articles/4523887747223-Applicant-Tutorial-Collaboration

Grant Portal: Foundant Overview

Screening Questions



Welcome to The Washington Home Application

We want to share a few tips before starting the application process.

- Save a draft of your application, if you need to complete the form at a later date. Your application autosaves as you fill out the form.
- Upon Submission, you will receive an automated confirmation email.
- Safelist notifications from Foundant to reduce the risk of emails going to your Spam or Trash folders.
- To edit an application once submitted, request to edit the submission / If you need to make changes to your form, please withdraw your submission and resubmit.
- Foundant works best on Google Chrome, Firefox, and Safari. Please make sure you are using a supported browser.
- Helpful Links
  - The Washington Home Application Process Overview
  - Foundant Applying & Site Navigation Tutorial

Eligibility Requirements*

Review the eligibility statements below regarding your organization and select the response.

1. Qualify as one of the following entities eligible for application:
   - Nonprofit or community organizations holding a current tax-exempt status under Section 501(c)(3) of the Internal Revenue Code
   - Recognized governmental entities including state, county, or city agencies such as health departments
   - Educational facilities, such as K-12 public, private, or charter schools or school districts and higher education institutions
2. Your organization serves Washington, D.C. residents age 60+ or people with a critical illness (cancer, heart disease, terminal illness, etc)
3. Applicant has completed both the Grant Information Session either in-person or viewed the prerecorded video, and participated in the Collaborative Proposal Meetings with The Washington Home (TWH) staff.

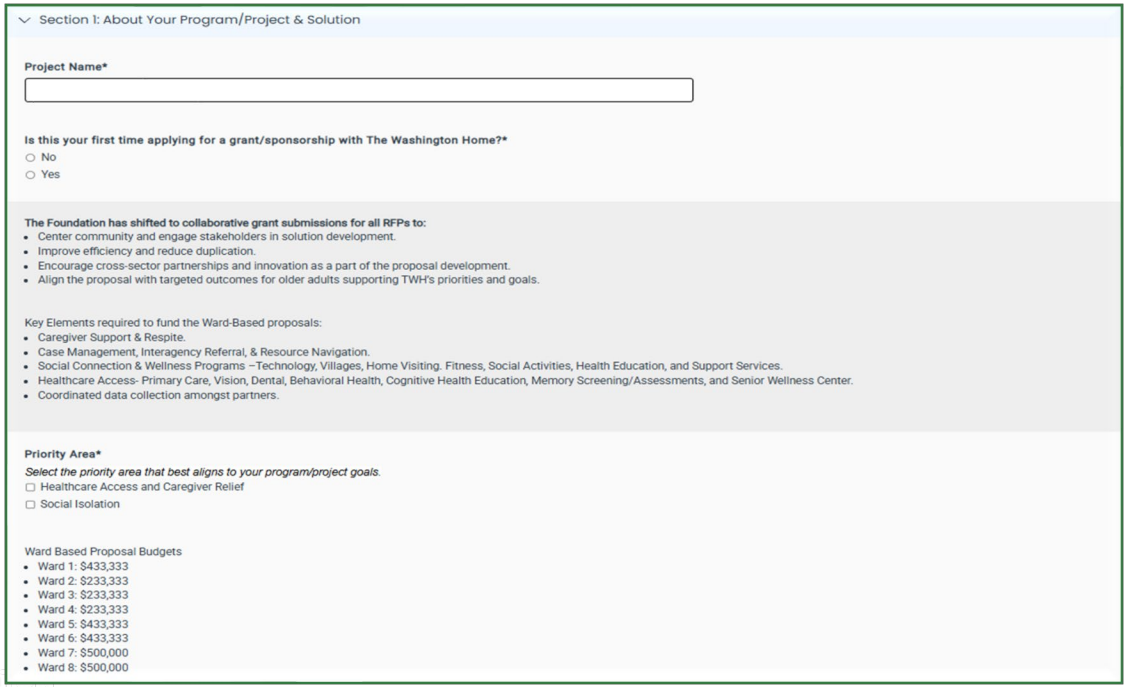
I have read and meet the listed eligibility requirements to submit an application.

- ○ Yes
- ○ No

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 1: About Your Program/Project & Solution



Section 1: About Your Program/Project & Solution

Project Name*

Is this your first time applying for a grant/sponsorship with The Washington Home?*

- ○ No
- ○ Yes

The Foundation has shifted to collaborative grant submissions for all RFPs to:

- Center community and engage stakeholders in solution development.
- Improve efficiency and reduce duplication.
- Encourage cross-sector partnerships and innovation as a part of the proposal development.
- Align the proposal with targeted outcomes for older adults supporting TWH's priorities and goals.

Key Elements required to fund the Ward-Based proposals:

- Caregiver Support & Respite.
- Case Management, Interagency Referral, & Resource Navigation.
- Social Connection & Wellness Programs –Technology, Villages, Home Visiting. Fitness, Social Activities, Health Education, and Support Services.
- Healthcare Access- Primary Care, Vision, Dental, Behavioral Health, Cognitive Health Education, Memory Screening/Assessments, and Senior Wellness Center.
- Coordinated data collection amongst partners.

Priority Area*

Select the priority area that best aligns to your program/project goals.

- ☐ Healthcare Access and Caregiver Relief
- ☐ Social Isolation

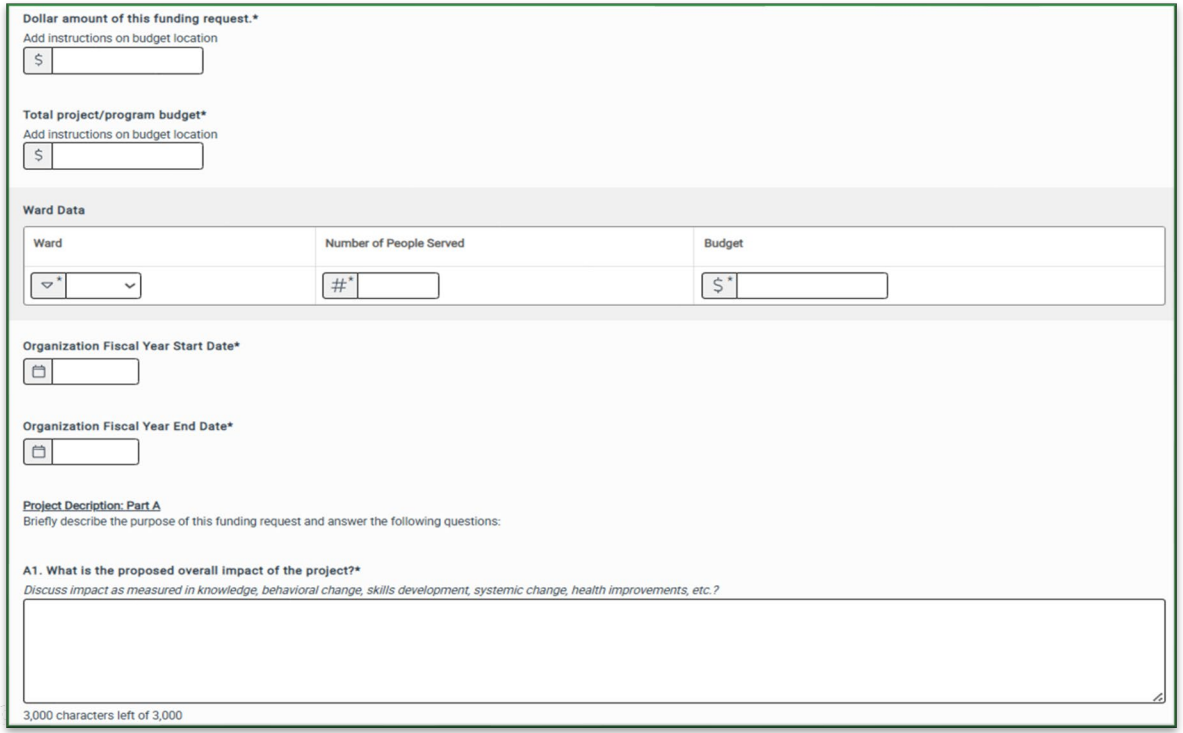
Ward Based Proposal Budgets

- Ward 1: $433,333
- Ward 2: $233,333
- Ward 3: $233,333
- Ward 4: $233,333
- Ward 5: $433,333
- Ward 6: $433,333
- Ward 7: $500,000
- Ward 8: $500,000

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 1: Data by Ward



Dollar amount of this funding request.*

Add instructions on budget location

$

Total project/program budget*

Add instructions on budget location

$

Ward Data

Ward	Number of People Served	Budget
*	#*	$*

Organization Fiscal Year Start Date*

Organization Fiscal Year End Date*

Project Decription: Part A

Briefly describe the purpose of this funding request and answer the following questions:

A1. What is the proposed overall impact of the project?*

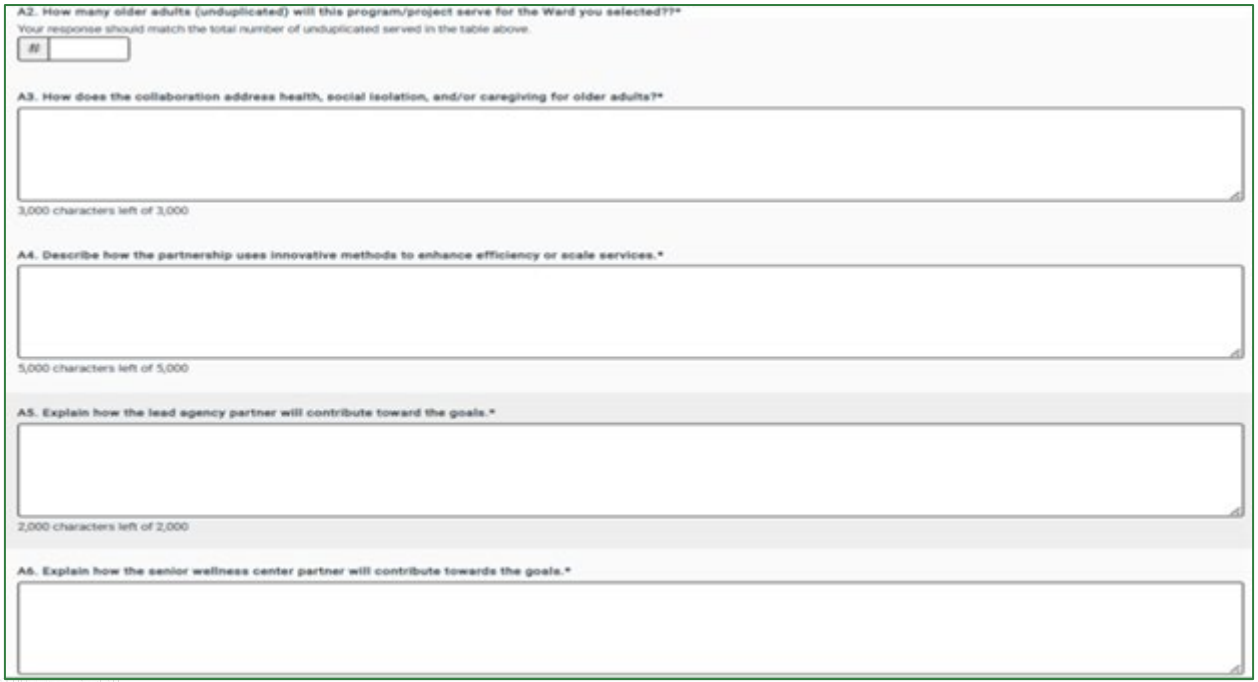
Discuss impact as measured in knowledge, behavioral change, skills development, systemic change, health improvements, etc.?

3,000 characters left of 3,000

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 1: Project Description Questions



A2. How many older adults (unduplicated) will this program/project serve for the Ward you selected??*

Your response should match the total number of unduplicated served in the table above.

#

A3. How does the collaboration address health, social isolation, and/or caregiving for older adults?*

3,000 characters left of 3,000

A4. Describe how the partnership uses innovative methods to enhance efficiency or scale services.*

5,000 characters left of 5,000

A5. Explain how the lead agency partner will contribute toward the goals.*

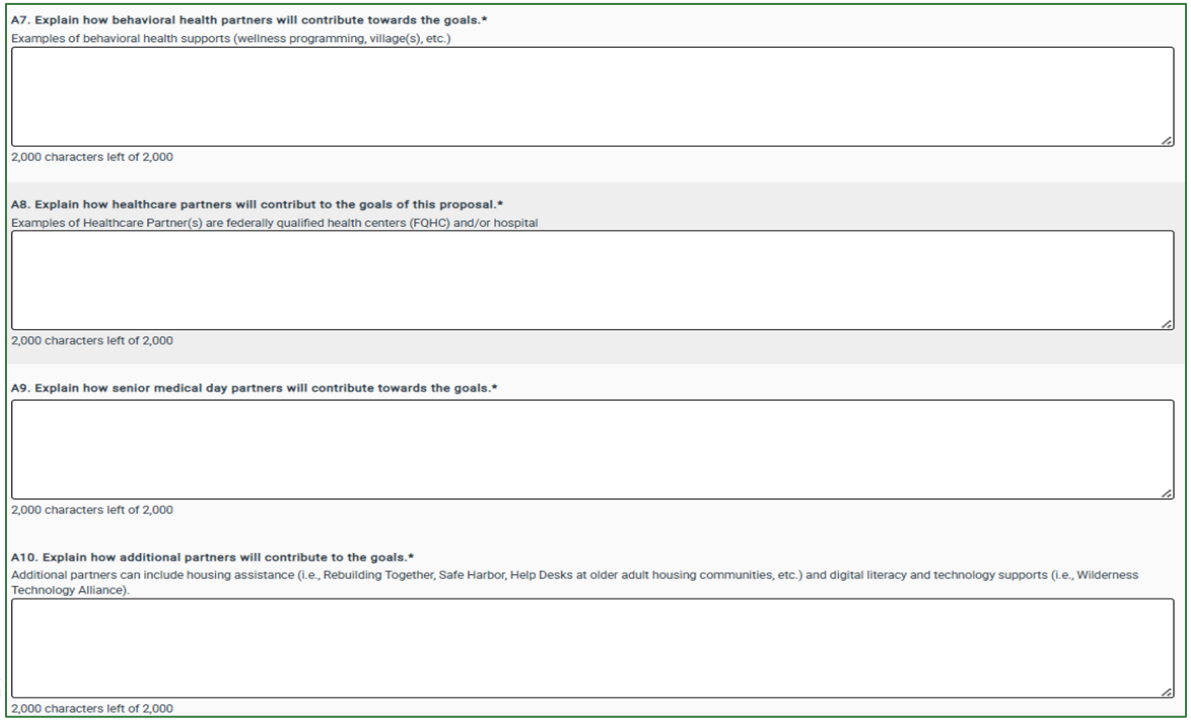
2,000 characters left of 2,000

A6. Explain how the senior wellness center partner will contribute towards the goals.*

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 1: Project Description Questions Continued



A7. Explain how behavioral health partners will contribute towards the goals.*

Examples of behavioral health supports (wellness programming, village(s), etc.)

2,000 characters left of 2,000

A8. Explain how healthcare partners will contribut to the goals of this proposal.*

Examples of Healthcare Partner(s) are federally qualified health centers (FQHC) and/or hospital

2,000 characters left of 2,000

A9. Explain how senior medical day partners will contribute towards the goals.*

2,000 characters left of 2,000

A10. Explain how additional partners will contribute to the goals.*

Additional partners can include housing assistance (i.e., Rebuilding Together, Safe Harbor, Help Desks at older adult housing communities, etc.) and digital literacy and technology supports (i.e., Wilderness Technology Alliance).

2,000 characters left of 2,000

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 1: Project Description Questions Continued

A11. Discuss how partners will refer across program partners to ensure continuity of services.*

For example, when one service ends, how will this collaboration refer and connect participants to another service.

3,000 characters left of 3,000

A12. What barriers/challenges may impact your ability to implement the proposed solution?*

Discuss how you plan to resolve the barriers/challenges.

3,000 characters left of 3,000

A13. How is data being collected across partnerships to measure impact and track duplication?*

5,000 characters left of 5,000

A14. Project/Program Implementation Plan*

Fill in the Project/Program Implementation Plan with the tasks required to accomplish the goal(s) identified. Goal listed in the implementation plan should match B1, B2 and B3. The timeline should include major milestones, required approvals, etc. Then, upload the completed Project/Program Timeline.

Upload a file [1 MiB allowed]

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 2: Project Goals

Goals & Metrics for Ward Based Proposal

1. **Critically Ill- Healthcare Access:** Increase access for 3,000 older adults, focusing on memory, vision, dental, behavioral health, and chronic disease management.
2. **Social Isolation Prevention:** Reach 12,000 older adults with wellness programs and support 3,500 caregivers.
3. **Social Isolation Prevention:** Reach 1,000 residents 45+ with memory care screenings and cognitive health education.

B1. Explain which elements of the healthcare access goal you will address in this proposal.

Healthcare Access Elements: memory care, vision, dental, behavioral health, and chronic disease management

2,000 characters left of 2,000

B1a. What is the total number of unduplicated people you will serve through this goal?

#

B2. How will your wellness programs be structured to address social isolation among older adults?*

For example, fostering social interaction, building supportive peer networks, and improving overall mental and emotional well-being?

2,000 characters left of 2,000

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 2: Project Goals

B2a. How will your social isolation programs be designed to support caregivers?*

For example, helping them build social connections, reduce stress and burnout, and access the resources they need to sustain their caregiving roles?

2,000 characters left of 2,000

B2b. What is the total number of unduplicated people you will serve through this goal?

#

B3. How will you address social isolation through memory screenings and cognitive health education?

2,000 characters left of 2,000

B3a. What is the total number of unduplicated people you will serve through this goal?

#

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 3: Sustainability

Sustainability
Sustainability means that a program/project has the necessary support in place to ensure that it will be able to continue to accomplish its goals beyond the grant award. Prospective grantees are encouraged to think about the short and long-term goals of a project/program and identify different strategies to keep the program functioning to accomplish its goals. There are different ways that a program/project can show sustainability. Some examples include leveraged funds, collaborating with another organization doing the similar work, developing greater capacity for reimbursement, leveraging other donors and/or creating a fee for service model. Sustainability is more than grant diversification.

'Leveraged Funds' can include aligned grant funding, in-kind partnerships, bond bills, or match funding to support the program that TWH may invest. Leveraged Funds should be listed out in the Budget Template with your submitted application.

C1. Explain how the collaboration creates the following:*
A. Cost savings,
B. Efficiencies,
C. Scale services, and
D. Encourage long-term sustainability

3,000 characters left of 3,000

C2. If your organization experiences budget cuts, what steps will you take to sustain the program ?*
For example, aligned grant funding, billable reimbursements, bonds bills, fee for service model, in-kind partnerships, matching funding (from other donors), etc.

3,000 characters left of 3,000

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 3: Budget

Budget Narrative Instructions:

1. TWH is committed to working towards supporting livable wages in the District of Columbia through our grant investments. To learn more about what is considered a livable wage, please visit ALICE: Asset Limited, Income Constrained, Employed - District of Columbia United Way NCA 2023 ALICE Reports.
2. Demonstrate where in your organizational budget the TWH grant is being applied.
3. Please align the budget request with the grant goals. For example, if you are advancing integration of health and wellness for older adults, the TWH funds might support staff training, virtual programs, or outreach and education.
4. The Project Budget Narrative must describe and justify the cost assumptions for * marked line items in the budget spreadsheet for funds requested from TWH, not the total project budget.
5. In the budget narrative section, address each of the applicable letters below:

A. Salaries & Wages- List personnel costs, excluding fringe benefits, for each requested staff position. Indicate whether the position is full-time or part-time and the staff's base salary.

B. Employee Benefits and Taxes- List benefit costs and taxes related to personnel involved with the project.

C. Consultant and Professional Fees- List amounts paid to individuals or company and specify what services they rendered. Explain whether the payment(s) is based on an agreed total amount or agreed per diem rate including travel and other related expenses. Include fees paid to outside attorneys, accountants, or auditors. Include descriptions of the work to be performed, and rates.

D. Travel- Include transportation costs directly related to the major activities of the project. Include expenses for all modes of transportation, transportation vouchers, meals, automobile expenses, mileage reimbursement, and per diem payments.

E. Programmatic Expenses, Equipment & Maintenance- 1) List any equipment purchased for use in the project. Include cost, depreciation and maintenance expense for the equipment. 2) List Programmatic Expenses: food costs, program supplies, emergency lodging expenses.

F. In-Kind Revenue/Expense- Explain what consists of in-kind revenue or expense if you have any.

G. Sub-grants to other organizations (Partners/Collaborations)- Identify funds that will be used to make grants to other nonprofit organization partners in furtherance of the project. Include descriptions of the work to be conducted by the sub-grantees and names of the organizations.

H. Cost Per Unit- List the estimated "cost per unit" of intervention (i.e., how many of what and to whom, per cost of service delivered)?

I. Other-Specify other expense amount if it is over $100.

C3. Budget Narrative*

Use the format provided in the instructions above.

4,000 characters left of 4,000

C4. Upload a copy of the program/project budget

THE WASHINGTON HOME
A Charitable Foundation

Grant Portal: Foundant Overview

Section 4: Required Documents

D1. Current funders list (foundation, corporate, government, major donors) and amount of support.*
Current funders list should match the Budget uploaded in Question C5. (i.e. columns C9-C20: See Other Anticipated Funding Sources for this Project).
Upload a file [3 MiB allowed]

D2. Board of Directors List*
Upload a file [3 MiB allowed]

D3. Organization Budget and/or Latest Financial Statements*
Upload a file [6 MiB allowed]

D4. IRS Determination Letter*
Upload a file [5 MiB allowed]

D5. Form 990 (Most Current)*
Upload a file [10 MiB allowed]

D6. Directors & Officers Liability Insurance*
Upload a file [5 MiB allowed]

D7. Cyber Security and Crime Insurance (Recommended)
Upload a file [5 MiB allowed]

D8. Invoice (Applicable to Sponsorships Only)
Upload a file [1 MiB allowed]

D9. Memorandum of Understanding (Collaborative Proposals Only)
Upload a copy of the signed MOU.
Upload a file [5 MiB allowed]

THE WASHINGTON HOME
A Charitable Foundation

Break

Capacity Partners®
CONSULTANTS TO NONPROFIT LEADERS

GRANTEE COLLABORATIVES

THE WASHINGTON HOME
A Charitable Foundation

November 6, 2025

Meet The Facilitators

MARGO REID

PARTNER CONSULTANT

TOBI PRINTZ-PLATNICK

PARTNER CONSULTANT

THE WASHINGTON HOME
A Charitable Foundation

Next Steps:

Upcoming RFP Planning Meetings

Building the Collaboratives

Team Leads	RFP
Tiffany Oscar and Tobi Printz-Platnick	Healthcare Workforce
Tiffany Oscar and Tobi Printz-Platnick	Ward 2
Tiffany Oscar and Tobi Printz-Platnick	Ward 3
Tiffany Oscar and Tobi Printz-Platnick	Ward 4
Patricia Ndimantang and Margo Reid	Healthy Food Access
Patricia Ndimantang and Margo Reid	Ward 1
Patricia Ndimantang and Margo Reid	Ward 7
Patricia Ndimantang and Margo Reid	Ward 8
Patricia Ndimantang and Margo Reid	Ward 5
Patricia Ndimantang and Margo Reid	Ward 6

For questions about deadlines, the grant application, reporting requirements, pay-outs, and Foundant, contact Tiffany and Patricia.

For questions regarding upcoming meetings, collaborative partners, and developing the proposals, contact Tobi, tobi@capacitypartners.com, (240) 994-5499 or Margo, margo@capacitypartners.com, (202) 905-5831

THE WASHINGTON HOME
A Charitable Foundation

Upcoming Virtual Meetings

PLANNING MEETING #2

- November 12th W – 11am Ward 2
- November 13th Th – 11am Ward 3
- November 14th Fri – 11am Ward 4
- November 14th Fri – 1pm Healthcare Workforce
- November 17th M – 11am Ward 1
- November 18th Tu – 11am Ward 5
- November 19th W – 11am Ward 6
- November 20th Th – 11am Ward 7
- November 21st Fri – 11am Ward 8
- November 21st Fri – 1pm Healthy Food Access

PLANNING MEETING #3

- December 1st M – 11am- Ward 1
- December 2nd Tu – 11am Ward 5
- December 3rd W – 11am Ward 6
- December 4th Th – 11am Ward 7
- December 5th Fri – 11am Ward 8
- December 5th Fri – 2pm Healthy Food Access
- December 8th M – 11am- Ward 2
- December 9th Tu – 11am Ward 3
- December 10th W – 11am Ward 4
- December 11th Th – 11am Healthcare Workforce

THE WASHINGTON HOME
A Charitable Foundation

THANK YOU

THE WASHINGTON HOME
A Charitable Foundation

The Washington Home

info@TheWashingtonHome.org

202.966.3720

TheWashingtonHome.org

5335 Wisconsin Ave, NW., Suite 440
Washington, DC 20015